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LE-MAC NURSERIES

HAMPTON, VIRGINIA

and the second

Dear Garden-Lover:

We have a lot of new plants which you ought to know about. Perhaps you do, and perhaps you have been wondering where on earth you could get them. From time to time you read or hear enthusiastic reports about interesting new plants, only to discover, to your disgust, that it is impossible to obtain them.

Few nurseries bother to ferret out rare new things and propagate them. That is why we undertook the job. We have close relations with hybridizers and discoverers both abroad and in America, and we make it our business to obtain and multiply the good things.

If you will study the list of plants on the back of this letter, we are sure you will find many items to interest you, some of which are utterly unobtainable from any other source in America.

We have an intense personal interest in these rare new things and will welcome correspondence concerning both those that we offer and others about which you may be curious. We want you to consider our firm a reliable source of newly introduced plants.

Yours very truly,

Jap. L. Erfendre





A GENERAL VIEW OF THE LE-MAC NURSERIES SHOWING THE CAREFUL MANNER IN WHICH THE YOUNG PLANTS ARE NURSED ALONG UNTIL THEY ARE BIG ENOUGH TO BE MARKETED

The Home of Unusual Plants

A PANORAMIC VIEW OF THE LE-MAC NURSERIES AT HAMPTON, VIRGINIA

Situated in one of the most fertile spots in America, the LE-MAC NURSERIES enjoys a long growing season which assures sturdy, well-ripened plants, and permits us to propagate rapidly the new and excellent varieties of shrubs and trees of which we are so fond. We have rigidly refrained from going into a wholesale growing of ordinary material, and confine our entire effort to searching out and

testing new plants. Such that prove themselves worthy, we put into immediate propagation. The pictures on this page show a portion of our Nurseries and a few of the interesting plants of which we have large stocks. The list on the back offers many things which are less common even than these, and you will find it highly interesting and profitable.

The evergreen shrub in the corner is BER-BERIS JULIANÆ, one of the best of E. H. Wilson's introductions from China.

The Azalea in the corner is HINODEGIRI, brightest of them all.

The Cotoneaster

above is HORIZON-TALIS with glossy foliage and brilliant berries.



The various Heathers, CALLUNA VULGARIS, are superb rock-garden plants.



The Beauty Bush, KOLKWITZIA AMABILIS, is a stunning novelty.



The Cotoneaster above is SALICI-FOLIA FLOCCOSA. the only tall-growing evergreen Cotoneasterhardy in New England. Flowers pure white; berries bright scarlet.

RETAIL PRICE-LIST

| 11 | | | | | | | |
|--|-------------|------------|-------|--|----------------|----------|------------------|
| AZALEA amœna. Low-growing, bushy. Ea Rosy purple flowers. 8 to 10 in\$1 | | 0 10 | 00 | Calluna vulgaris aurea. Foliage golden in Easummer, red in winter. Pink flowers. | ach | 10 | 100 |
| 10 to 12 in | 50 14 | 50 50 | | 1-yr. clump\$0 | 50 \$4 75 6 | 00 | \$35 00 50 00 |
| Hinodegiri. Bright scarlet. 8 to 10 in 1 10 to 12 in | | 50 50 | | Vulgaris flore-pleno. A double form of the Scotch Heather. 1-yr. clump | | 00 | |
| Hinomayo. Flowers soft pink. 8 to 10 in 1 Indica alba. Pure white flowers. | 25 11 | 50 | | Vulgaris rubra. Red Heather. Flowers | | 00 | |
| 12 to 15 in | | 50 50 | | Vulgaris searlei. Taller-growing kind with | SO 4 | 00 | 25.00 |
| Kaempferi. Torch Azalea. A beautiful | 00 10 | <i>J</i> 0 | | | | 00 | 35 00 50 00 |
| hardy shrub of erect habit. Flowers brick-red. 12 to 15 in | | 50 | | COTONEASTER apiculata. Low-growing variety with large, bright red berries. | | | |
| 15 to 18 in | 50 22 | 50 | | From 4-in. pots 1 (| 00 9 | 00 | |
| recommended for Easter forcing. They can also be used for garden planting | | | | Francheti. Franchet Cotoneaster. Up- right shrub with spreading branches. | | | |
| through the eastern states with a little winter protection. | | | | From 6-in. pots 1 (| | 50 00 | |
| Kurume, Coral Bells. Beautiful shell- | | | 1 | Henryana. Tall-growing variety with | 75 6 | 50 | 60 00 |
| pink. Free flowering and dainty. 6 to 8 in | | 00 | | Horizontalis. Rock Cotoneaster. Low- growing shrub with almost horizontal | | | 00 00 |
| 8 to 10 in | | 50 50 | | branches. Leaves shiny green. Berries | 0.0 | 0.0 | 00.00 |
| Kurume, Flame. Rich orange-red. Bright and showy. 8 to 10 in | | 50 | | orangc-red. From 6-in. pots |)0 9 | 00 | 80 00 |
| 12 to 15 in 2 | | 50 | | zontalis but more prostrate. From 6-in. pots | 00 9 | 00 | 80 00 |
| Kurume, Pink Pearl. Salmon-rose, shading lighter to the center. 8 to 10 in 1 | | 50 | | Microphylla. Rockspray Cotoneaster. Very small green leaves. Berries large, | | | |
| 10 to 12 in | 00 18 | 50 | | dark red. From 5-in. pots 1 (|)0 9 | 00 | |
| growing shrub with lilac-purple flowers. 8 to 10 in | 00 9 | 00 | | Pannosa. Silver-leaf Cotoneaster. Upright growing with gray-green leaves. | | | |
| Schlippenbachi. Royal Azalea. Beautiful | | | | Fruit round, dark red. From 4-in. pots Salicifolia floccosa. Willow-leaf Coton- | 75 6 | 50 | 60 00 |
| hardy shrub with sweet-scented, purc pink flowers. 8 to 10 in | 00 9 | 00 | | easter. Large-growing evergreen shrub of graceful habit, with bright red fruits | | | |
| BERBERIS candidula. Dwarf variety with | | | | extending well along the branches. | 75 6 | 50 | 60 00 |
| narrow, shiny leaves. Ideal for rockery. 5-in. pots | 50 14 | 00 | | CYTISUS nigricans. Spike Broom. A low- | , , | 50 | 00 00 |
| Gagnepaini. Black Barberry. Evergreen variety with graceful, arching branches. | | | | growing, hardy shrub producing ra- cemes of yellow pca-shaped flowers | | | |
| Leaves narrow, green. 15 to 18 in., B&B | 50 14 | 00 | | throughout July. From 3-in. pots 1 (|)0 9 | 00 | |
| 18 to 24 in., B&B | 00 18 | 00 | | | | 00 | 35 00 |
| Julianæ. Wintergreen Barberry. Ever- green variety with deep green leaves. | | | | Vagans. Cornish Heath. 1-yr. clump | 50 4 | 00 | 35 00 |
| One of the best. From 4-in. pots 1 15 to 18 in., B&B 1 | | 00 00 | | JASMINUM stephanense. Strong, hardy climber with large, fragrant flowers | | | |
| 18 to 24 in., B&B | 00 18 | 00 | | of soft pale pink color. From 3-in. pots 1 (|)0 9 | 00 | |
| with jet-black berries. 12 to 15 in., B&B. 1 | 25 11 | 00 | | KOLKWITZIA amabilis. Beauty Bush. A beautiful hardy shrub with abelia-like | | | |
| Sanguinea. Evergreen variety with long, dark green leaves. 12 to 15 in., B&B 1 | 25 11 | 00 | | pale pink flowers produced in great masses in the spring. 18 to 24 in 1 (| 00 9 | 00 | |
| Sargentiana. Sargent Barberry. Ever- green variety with broad shiny foliage. | | | | 2 to 3 ft | 50 12 | 50 | |
| From 4-in. pots | 00 9 | 00 | | PYRACANTHA angustifolia. Narrow-leaf Firethorn. Evergreen shrub with | | | |
| evergreen foliage. Flowers bright yellow. | 50 14 | 00 | | spreading branches, long, narrow foliage, white flowers, and large, bright orange | | | |
| From 5-in. pots | DU 14 | 00 | | fruits. From 4-in. pots |)0 9 | 00 | |
| One of the most graceful evergreen Barberries. From 4-in. pots | 00 9 | 00 | | Thorny, evergreen shrub with clusters of orange-colored berries hanging on a | | | |
| Verruculosa. Warty Barberry. Compact- growing variety with small, shiny leaves. | | | | long time. From 4-in. pots 1 (|)0 9 | 00 | |
| Ideal for rockery. From 5-in. pots 1 | 50 14 | 00 | | Formosana. Compact-growing variety with large scarlet berries produced in | | 0.0 | |
| Wilsonæ. Wilson Barberry. Low-growing shrub with small green leaves and long | | | | enormous clusters. From 4-in. pots 1 (Kansuensis. New introduction with small, |)0 9 | 00 | |
| spines. Fruit salmon-red. From 4-in. pots | 75 6 | 50 | | shiny foliage and large quantity of small scarlet berries. From 3-in. pots 1 (| 00 9 | 00 | |
| CALLUNA vulgaris. Scotch Heather. Bell- | | | | STRANVÆSIA davidiana. Broad-leaved | | | |
| 1 | | | 00 | shrub from China bearing large bunches of handsome scarlet berries. | | | |
| 2-yr. clump | | | 00 0 | From 6-in. pots |)0 9 | 00 | |
| 2-yr. clump | 75 6 | 00 50 | 00 00 | to the above but with long, arching branches. From 3-in, pots 1 0 | 0 () | 00 | |
| | | | | Similar I tom o mi poto | | - 0 | |